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Press Release

FOR IMMEDIATE RELEASE

Wayne Justason Elected President of Reliable Technologies

NH Small business owner radically transforming business to provide unique service

Wayne Justason, President of Reliable Technologies (www.reliablenh.com) will be presenting his Vision Quest at the Inner Circle of Northern New England's first meeting on Wednesday, April 2 in Portsmouth New Hampshire. As a former Inner Circle member Wayne is familiar with the proprietary Vision Quest process. Among other things, Wayne will address how he has radically transformed Reliable Technologies from a manufacturing company into a full service managed print solutions provider.

Reliable Technologies was founded in 1991 as a compatible laser printer and fax toner manufacturing company. Wayne was an owner and vice president of manufacturing and implemented rigid testing to assure its products had original equipment manufacture like quality.

As Vice President of manufacturing Wayne saw an opportunity to improve operations by implementing LEAN into the Reliable Manufacturing Operation. In 2005 with the help of The New Hampshire MEP (manufacturing extension partnership) Wayne received a grant from the State of New Hampshire. This grant was used to train all the manufacturing employees in the LEAN manufacturing processes. These improvements increased productivity by 50% with the same staff and resources.

Upon taking the position of President in the third quarter of 2007 Wayne saw potential to evolve the company into full service IT outsourcing company. With this service, Reliable Technologies transfers' responsibility for the menial issues associated with in-house document production from the IT department onto themselves. This frees the client to focus more on core objectives. This is a unique position for a consumables and repair company to take, and Reliable Technologies is the only company in the area offering this level of service.

Wayne leads Reliable Technologies with a client centered focus. The company now offers a variety of custom solutions to suit individual clients. They provide supreme value by focusing on cost savings and environmental impact through recycling components and selling compatibles as well as original manufacture equipment. By combining printer help desk support, monitoring software, hardware sales and repairs and consumable sales Wayne Justason has transformed Reliable Technologies into the expert in managed print services.

Reliable Technologies in Manchester NH are Managed Print Service experts. They have been in business since 1991 and currently have over 10,000 printers under their management. They have funded a research report, 11 Ways Companies Waste Millions in Administration, IT and Document Production to help the business community understand their costs and how to reduce them. For your copy of the free report, please call 800-346-7890.

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If you would like more information about this topic please contact Pam Morin at 800-346-7890 or pmorin@reliablenh.com